



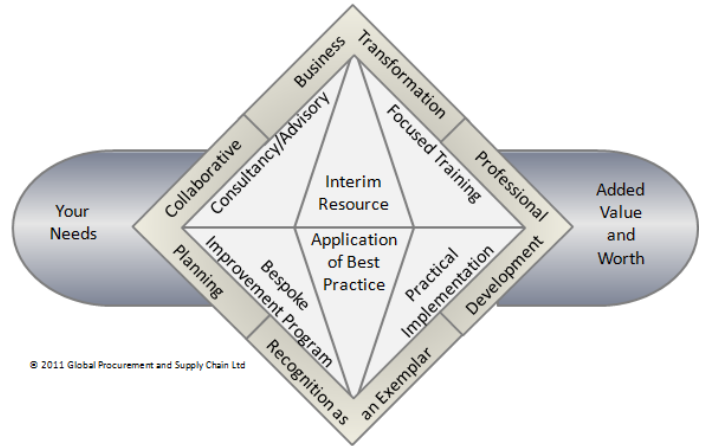
Creating World Class Procurement in Your Organization

Our Approach to Meeting Your Needs

Whatever your drive for improving your business, we provide solutions that focus on:

- building your capacity and capability
- ensuring your processes are optimized and robust
- strengthening your position to compete
- delivering value for money
- positioning your Organization to meet new challenges

We are different because we are serious practioners using procurement knowledge, pragmatic experience in global settings and practical skills to help you deliver your agenda.



Process Capability Development (Consultancy/Advisory)

We help you to explore and exploit new development options and opportunities through collaborative planning. Our consultancy services are provided by experienced professionals who have experience of management at Director level as well as practical operational delivery experience across business sectors, and within international government bodies. Collaborative arrangements also allow us to offer integrated links into providers of specialist services such as independent benchmarking. All our methods follow a structured approach to demonstrate that effective procurement practices are being applied and are sustainable. Therefore, your organization can be assured that your improvements can be translated into recognized awards if this is a business aim.



People Capability Development

We can provide support to the Chartered Institute of Purchasing & Supply (CIPS) based certification programs for procurement organizations. CIPS, is the largest procurement community in the world. Using the standards set by CIPS, we have developed programs of training that offer both organizations and individuals access to a unique set of building blocks that are designed to help employees gradually add to previously learned knowledge. As well as face-to-face sessions that deliver training to a level that enables the delegate to be awarded Member of CIPS (MCIPS), we offer 24/7 support.



Interim Resource

We work with you in implementing change through the introduction and optimization of processes that embody world class procurement practice. We cover all aspects of procurement, supply chain development and transformation so as to provide you with a demonstrable return on investment. Our improvement toolkit and our practical approach to building a pathway to focused change objectives will cover all the needs you may have from simple supplier evaluation programs to initiatives such as Six Sigma.

- *We can tailor each or any combination of options to deliver value and a realistic return on investment*
- *Skills and learning will be transferred to and embedded with you*
- *Our delivery is always with you and for you*

Delivering a Honest, Ethical and Common Sense Approach to All that We Do